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Subject: June 2023 news for ProDVX partners
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PRO DVX |

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News

Monthly Newsletter



Hot topics in June 2023

Hi Andreas,

Don't miss this month's topics:

- [Channel news](#)
- [ProDVX general news](#)
- [Blog](#)

Click on the topic to scroll towards it. Happy reading!

Channel news

Channel news | June 2023

- New products
- ProDVX Android roadmap
- Features
- Products that go from stock to build to order
- EOL products

New products

The APPC-15XP R23 is a highly versatile 15.6-inch Android Panel PC designed to improve any solution. With its powerful RK3399 CPU and Android 11 operating system, this device offers high performance and seamless user experience. Equipped with Power over Ethernet technology, the APPC-15XP allows for simple and flexible installation, eliminating the need for additional power cables. The device also features Pogo pin ports, enabling easy and secure connectivity with a wide range of peripherals, such as cameras, barcode scanners or LED modules. The APPC-15XP R23 boasts an extensive array of I/O ports, providing unparalleled flexibility for any application. Whether it's for digital signage, interactive kiosks, or point-of-sale, the APPC-15XP R23 can handle it all with ease. Upgrade your solution with the APPC-15XP R23 and enjoy the benefits of a highly versatile device that offers unmatched performance, flexibility, and durability.

You can find details about APPC-15XP R23 on ProDVX website, under the following [link](#).

Please get in touch with your account manager if you have any questions.

ProDVX Android roadmap

As an Android specialist, ProDVX is always on the lookout to make a difference for our partners and customers. It's our vision that we always offer the most stable and most secure devices.

This vision is also reflected in our Android roadmap. Specifically, this means that ProDVX is now making the transition from Android 9 to Android 11. The new APPC-10SLBe is the most recent example of this.

Android 11 is a non-rooted version, whereas Android 9 could be supported as a rooted version. This difference can have implications for the development of applications for our devices. It also has implications for the management of our devices. Devices with Android 11 cannot be reverted back to Android 9, therefore, it is important for partners to be aware of this development.

Please contact your account manager or sales@prodvx.com.

Features

We have further improved functionality and security on all our Android-based devices. With the implementation of the Chromium browser, ProDVX takes a next step in compatibility and security of our products.

In addition, we have added another important device security option. You can now either enable or disable ADB debugging with full control. You can choose to do this locally over USB, or do it remotely over TCP.

ProDVX has also introduced the possibility to make your application start on boot of the device automatically, without the requirement of changing anything inside the code of the application.

New firmware versions will become available shortly for the majority of the ProDVX APPC and ABPC series. Please check our [support portal](#) for the availability for your device.

ProDVX devices are designed and manufactured to service professional solutions. These solutions have often become crucial to the day to day operations of businesses. Therefore, they require digital signage

hardware that has a long lifespan, so that important processes can continue uninterrupted. Our devices are designed with this principle of a long, reliable product lifespan.

At present, most of our Android Panel PCs come with Android 9 as their standard operating system. This version of the operating system is the final version that still support the legacy device admin feature. From Android 10 onwards, this feature is no longer supported.

This can present a significant change for software development. For this reason, many in the Android development community still hold on to Android 9, making it the most widely used version for professional solutions.

Although the official Google Android Security Patch is no longer available, security updates are still being developed for Android 9. Due to the maturity of the platform, most of these updates don't have a high impact, which makes Android 9 one of the most stable Android versions there is.

However, we are always looking at future innovations. Recently, we launched the APPC-10SLBe, our first device which runs on Android 11. This device runs on the GMS version of Android 11. Next to this GMS variant of Android, we are developing devices with the open-source version of this Android variant. Android 11 provides a future proof platform which combines new functionalities with a high level of security and stability. These new products are expected later this year.

Regarding our ProDVX IPPC-range, our Intel Panel PCs are migrating to newer versions of Windows IoT. The currently supported versions are Windows IoT Ent 2016 LTSC and 2019 LTSC (on selected models). Development has started for the support of version 2021 LTSC.

Products that go from stock to build to order

The following products change from stock to build to order items:

- APPC-10DSKP
- APPC-10DSKPL
- APPC-15XP (RK3288) - previous model

EOL products

The following products are EOL:

- APPC-22X
- APPC-32EL
- APPC-10SLBW - replaced by APPC-10SLBNW

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ProDVX general news

News | June 2023

- Product spotlight: APPC-15XP R23
- 2023 e-catalogues
- Marketing company news

- Software partner program development
- Chimpa certification for APPC-10SLBe
- New Colleague

Product spotlight: APPC-15XP R23

June's product spotlight focusses on the newest addition to the ProDVX product family, the APPC-15XP R23, our first device running on the open-source version of Android 11. The design of this new 15.6-inch Android Panel PC is all about making the user experience as smooth as can be, so that those who use it on a daily basis enjoy a seamless interaction with the device.

Therefore, the APPC-15XP R23 contains many features aimed at making the device as smooth as can be to operate. For example, its powerful RK3399 CPU ensures any application will run smoothly on the device. To learn about all the other features incorporated in the APPC-15XP R23, click [here](#).

2023 e-catalogues available

We would like to let you know that our two catalogues edition 2023 are available online.

ProDVX Product Catalogue 2023 is available [here](#).

ProDVX Solution Guide 2023 is available [here](#).

Please let us know if you would like a printed version of our catalogue. We will be happy to oblige.

Marketing company news

ProDVX has recently published a new whitepaper: [The Synergy Between Digital Signage Software and Hardware: Enriching the Total Solution](#).

For any software developer, an optimal user experience is at the top of the priority list. Did you know the APPC-15XP R23 greatly helps provide a smooth experience? Read our latest whitepaper to discover how software and hardware work together to provide a seamless interactive experience.

ProDVX regularly publishes stories, blogs, new product information, and updates about the company developments on ProDVX Europe LinkedIn page. Please feel free to follow us. The link to the LinkedIn page is [here](#). #ProDVX #ProDVXisalways on

Do you have a great case-study where you used ProDVX products to develop the solution? Get in touch with our marketing team at marketing@prodvx.com.

Software partner program development

We are proud to inform you that the list of official ProDVX software partners is growing. Check the newcomers at the following [link](#).

If you are interested in co-operating with any of our software partners, please let us know. We will be glad to officially introduce you to them.

Chimpa certification for APPC-10SLBe

The release of the new APPC-10SLBe, a 10-inch Android Panel PC that runs on Android 11 with GMS, presents an opportunity for the partnership launch between hardware manufacturer ProDVX and Xnoova, the ICT vendor that owns the Chimpa UEM+MTD platform.

The APPC-10SLBe is designed for 24/7 commercial use and represents the first of a new generation of ProDVX devices. It offers high and stable performance, easy deployment, and enhanced security by leveraging Google Mobile Services (GMS).

Chimpa is a modern and powerful tool that is a certified Android Enterprise EMM provider. It goes beyond

traditional MDM solutions for device management by serving as a Unified Endpoint Management (UEM) and Mobile Threat Defense (MTD) solution capable of managing and protecting Android, iOS, and Windows devices.

The Chimpa certification guarantees an easy installation process for the APPC-10SLBe, along with a comprehensive set of management features that surpass those provided by other MDMs on the market. These features include:

- **Screen Share:** Ability to remotely view the real-time display of the ProDVX device from the Chimpa console.
- **Policy Passcode:** Ability to set or configure a passcode policy via the Chimpa console.
- **Restrictions:** Enforcement of application whitelists or blacklists, prevention of access to Settings and device initialization, and limitation of website browsing (whitelists or blacklists of sites).
- **Kiosk and Weblock Mode:** Ability to force the opening of a single app or website in kiosk mode.
- **Managed Rules:** Utilizing Google services and Chimpa, it is possible to set managed rules on applications, such as preventing the use of incognito mode in Chrome.
- **Force App Updates:** Ability to set an application update policy through the Play Store.
- **Antivirus:** Periodic and instantaneous scanning that automatically removes malware or puts the device in emergency mode to prevent their execution.
- **Device Group Control:** Capability to send individual configurations to multiple devices simultaneously, facilitating management.
- **App Deployment:** Remote configuration of which applications, custom APKs, or WebApps to install via the Play Store.

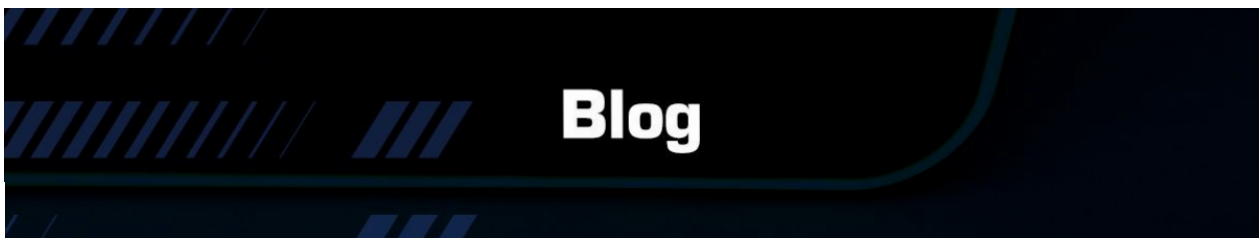
The alliance between APPC-10SLBe and Chimpa leads to an enhanced service offering in the market for ProDVX partners. ProDVX and Chimpa unlock the full potential of this total solution together.

By completing a simple training and certification process, guided by the Xnoova team, any ProDVX partner can become a Chimpa Partner. This allows them to leverage Chimpa's cloud-based multi-tenant console and access the opportunities provided by an additional revenue stream from software license sales and, if applicable, managed services.

New Colleague

We would like to inform you that we have a new colleague on the sales team. Dimitri Venrooij is our new inside sales representative and is already in contact with many of our customers regarding any questions related to order processing and administration.

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Blog | by Natalia (Sales department)

The second quarter is usually busy for all the sales, with customer visits and customer events. Like many of my colleagues, I have been traveling a lot.

I had the pleasure of visiting beautiful Latvia, Lithuania, and Estonia together with the ACC team, who organized ACC breakfast events for their partners. I have a new favorite city on my list - Tallinn. That's the fun part of being in sales - you have the opportunity to visit many new cities and countries.

The trip to Prague was a very welcoming experience with ProDVX partners and relations in the Czech Republic and Slovakia. Yes, our partners from Slovakia traveled all the way to Prague to meet Michael Theophanous and me. It's also very inspiring to see the cultural differences we all have, even though we are so close to each other.

I am looking forward to my Budapest trip this month. I'm sure it will be just as exciting.

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Our promise

Digital communication with hardware you can always depend on.



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